



Business Request

Danish company looking for manufacturers of wooden transport boxes in Baltic and Poland

Summary

A growing Danish logistic company with over three decades of experience in purchasing and sales of wooden packaging solutions, used pallets and also in the logistics industry, is looking for manufacturers of wooden transport boxes in the Baltic Countries, Poland and Ukraine.







Description

This Danish company was established in 1987 and has been in growth mode ever since. Their business is made up of two branches - distribution and purchasing of wooden packaging and pallets (Euro pallets, onetime pallets, DS ½ pallets and pallet collars) and logistics. They service both public and private clients all over Denmark and cooperate with local municipalities to collect used wooden packaging, taking care of sorting and recycling.

The company is now looking for suppliers of wooden transport boxes. They already cooperate with manufacturers in Sweden and Latvia, but as they are signing more and more clients, they need to speed up production times and have additional manufacturers in Eastern Europe, specifically in the Baltic countries, Poland and/or Ukraine.

The right partner must offer a full range of services for processing documents necessary for export and customs. The manufacturer will also arrange transport to Denmark and all the prices quoted should be inclusive of that.

Advantages and innovations

Potential manufacturers will engage in a long-term cooperation with a stable distributor with a solid and wide client base and good potential growth within this new business area.

Technical Specification or Expertise Sought

The wooden boxes have the following requirements:

Pallet bottom:

- 800 x 600 x 16 mm

Box collar measures

- 880 X 630 X 300 (L x W x H)
- 880 X 630 X 505 (L x W x H)
- 880 X 630 X 220 (L x W x H)
- 1000 X 630 X 300 (L x W x H)
- 1000 X 630 X 505 (L x W x H)

Locker:

- 880 X 630 X 6 (L x W x H)

Material of the hinges: zinc coated steel

Thickness: 1.2 mm.

The hinges must be the same type of collar hinges as are shown in the photos. Other types of hinges will not be accepted.

It's an advantage if the manufacturer can also supply custom made (custom height/size) wooden boxes, to fit ad-hoc product sizes from time to time.

All wooden boxes must have traceable tracking number as shown in the photos.

COMPANY INFORMATION

Established: 1987

Turnover (€): 1 - 10M

Client type and size: Industry SME <= 10, Denmark

Already engaged in transnational cooperation: Yes

NACE keywords

- Manufacture of other products of wood; manufacture of articles of cork, straw and plaiting materials

- Manufacture of wooden containers

Sector Group: Materials**Languages spoken**

- Danish
- English

Certifications**Additional comments**

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PARTNER SOUGHT

Type of partnership

- Manufacturing agreement

Type and role of Partner sought

Potential partner must be a manufacturer able to supply the requested quantity and have in-house manufacturing. They should be able to keep to tight delivery times and all the pallet collars need to meet the exact size requirements, thus samples are required and need to be approved before starting cooperation.

Partners must also be fluent in English in order to ensure successful cooperation and as little miscommunication as possible.

Market keywords**Type and size of partner sought**

- SME 11-50
- SME 51-250

Targeted countries

- Estonia
- Latvia
- Lithuania
- Poland
- Ukraine

OTHER

Deadline day count 360

Attachments