




Textile



**Enterprise Europe Network Armenia's
POD Profiles**

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<p><u>Business request</u> </p> <p>Advantages</p> <ul style="list-style-type: none"> - The company is experienced in multi-branding shop operations; - The company is reliable and is looking for long term cooperation partners; - The company is very flexible in its cooperation policy and is ready to cooperate both with brand shops/producers and non-brand producers of clothes, accessories, and underwear for men, women, children, and youth. 	<p>► BRAM20200602001</p> <p>Title: <u>Armenian multi brand shop is looking for commercial agency agreement</u></p> <p>Summary Armenian multi-branding clothes shop, which is specialized in selling clothes, accessories, underwear for women, men, children and youth, is looking for a commercial agency agreement.</p>
<p><u>Business offer</u> </p> <p>Advantages</p> <ul style="list-style-type: none"> - The company produces custom-built and catalog goods; - The company is already experienced in trans-national cooperation - The company is very flexible in its cooperation policy and produces both by own design and by the costumers' special orders; - The company offers competitive prices in the international market. 	<p>► BOAM20191217002</p> <p>Title: <u>The Armenian producer of knitted clothes is looking for distributors and manufacturing agreement.</u></p> <p>Summary A company based in Armenia is working in the sphere of textile manufacturing. In particular, this company produces knitted and crocheted clothing, including sweaters, pullovers, and caps. The company is looking for a distribution services agreement and manufacturing agreement.</p> 

<p><u>Business request</u> </p> <p>Advantages</p> <ul style="list-style-type: none"> • More, than 6 years' of experience in the field; • A good combination of price and quality; • The availability of highly qualified sales consultants in the shop of this company, who are ready to provide consultancy to every customer; • Experience in trans-national cooperation; • Deep knowledge of needs and taste of Armenian customer, offering correct product utmost compiling to Armenian customers; • Only high-quality products are presented in the company's specialized store. 	<p>► BOAM20200207001</p> <p>Title: <u>Armenian company is looking for producers of swimsuits, beach sleepers and beach accessories under the commercial agency agreement</u></p> <p>Summary</p> <p>This Armenian company is specialized in importing and sale of women underwear, pajamas, and swimsuits. It is looking for partners from Italy, Spain, and China, that are producing beach sleepers and accessories, as well as swimsuits. The company wants to cooperate with partners under a commercial agency agreement.</p>
<p><u>Business offer</u> </p> <p>Advantages</p> <ul style="list-style-type: none"> - The company's production is mostly handmade with handmade design drawings and needlework on it - The company uses natural materials and colors in its production - The company has big capacity of production for further enlargement - The company is very flexible in its cooperation and pricing policy. 	<p>► BOAM20200310001</p> <p>Title: <u>Armenian producer of handmade women cloths and accessories is looking for distribution services agreement, manufacturing agreement or commercial agency agreement.</u></p> <p>Summary</p> <p>This Armenian company is involved in production of different kinds of women's clothes and accessories, such us women's bags, belts, etc. The company's production is mostly handmade and is made of natural materials. The company is looking for new cooperation opportunities abroad to enter the foreign market under the distribution services agreement, manufacturing agreement or commercial agency agreement.</p> <div data-bbox="695 1423 1484 1894" data-label="Image"> </div>

Business offer 

Advantages

The company works both with leather and eco-leather;

- The company's specialists have long years of experience in the field;
- Quality raw materials and modern machinery imported from Germany are being used by the company;
- The company uses special lasers beams and printers, which allows printing any logo or design on the product;
- The company is very flexible in its production policy and is ready to work by the clients' special order;
- The offered prices are very competitive in the international market.

► **BOAM20191218001**

Title: Armenian producer of leather and eco leather bags and accessories is looking for manufacturing agreement

Summary

The Armenian producer of different goods from leather and eco-leather such as accessories and bags for women and men, as well as for children wants to expand its production activities and to enter new markets. The producer is looking for a manufacturing agreement.



Business offer 

Advantages

The company's products are mostly handmade;

- The company produces bags both from eco-leather and natural leather;
- The company is very flexible in its production policy and produces both by own design and by the design of the client;
- The company has very competitive prices for the international market.

► **BOAM20191115001**

Title: Armenian producer of women's bags, children's backpacks, as well as men's handbags, is looking for trade intermediary

Summary

The Armenian company is specialized in production of women's bags, children's backpacks, as well as men's handbags from natural leather and eco-leather. The company is producing the bags both by own design and by the design of the client. The company wants to expand its sales markets and is looking for distributors to cooperate under a distribution services agreement.



Business offer 

Advantages

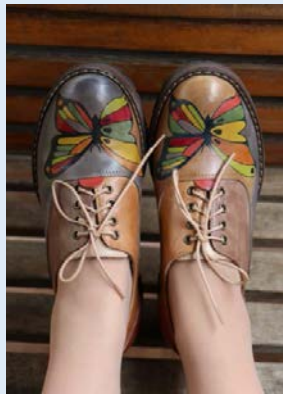
- The company's experts are certified craftsmen, who have long years' experience in shoe production;
- The company's production is exclusively handmade, including vintage shoes with special handmade drawings;
- The raw materials the company uses in the production process, mainly are imported from Italy;
- The company uses only natural leather and fur as a raw material;
- The company offers very competitive prices and has a very flexible approach towards its pricing and cooperation


► **BOAM20191127001**

Title: An Armenian producer of women shoes is looking for trade intermediary services or manufacturing agreement

Summary

This Armenian company is producing women shoes for all seasons, made of natural leather. The company uses leather and natural fur as raw material, imported mainly from Italy. The company is looking for trade intermediary services or manufacturing agreement.



Business offer 

Advantages

- The company works by traditional technologies, which ensures the high quality of the products;
- The products of this company are presented not only in the local market but also in Germany and the Netherlands;
- The products of this company are exclusive, but the policy of this company is rather flexible and the company can work under a different brand(s);
- The shoes do not absorb water and can be used also during raining and snowing;
- All the products are sutureless, and thanks to this, they are very gentle.
- The production of this company has been successfully presented at local and international exhibitions;
- The owner of the company is a designer, which makes the design process much easier.

► **BOAM20190809001**

Title: The company is making felt from natural raw materials, and after is producing different hand-made products

Summary

This Armenian start-up company is specialized in making hand-made products from natural raw materials (wool, cotton, and silk). The company is making felt from natural raw materials, and after is producing different hand-made products. In particular, the company produces bags, hats, shoes, jackets, accessories for women and children, etc. The company is looking for distribution services agreement and/or manufacturing agreement.



Business offer 

Advantages

The company has a very flexible policy towards its pricing and product design and assortment. The company's products have very competitive prices in the International market, as well as high quality. The company has the capacity to make products both own design and by clients own design and is flexible to produce under the clients' brand. The company uses modern technologies to process the quality of raw material used in its products. The bedding is lightweight and can be washed in a washing machine. The sintepon is being threatened thermally, which makes the products hypoallergenic.


► **BOAM20190604001**

Title: An Armenian producer of bedding is looking for trade intermediaries or manufacturing activities

Summary

The Armenian company is specialized in the sphere of production of different kinds of bedding, such as blankets, pillows, mattress covers, as well as pillow covers, bed sheets, blanket sheets etc. The company also processes wool, cotton, plume, and polyester (sintepon) and uses it in its own production and offers it as a finished raw material. The company is looking for distribution services agreements or manufacturing agreements.



Business offer 

Advantages

The cultivated wool is fully being cultivated and washed by special technology which is 10 times more effective compared with the traditional way of washing the wool.
. The cultivated wool is fully free of dust and unnecessary objects, is more lightweight, soft, with thermal insulation and durable.
. The scored wool turns into total weight, fully getting free of dust and extraneous particles. The weight gets reduced by 10% and the volume increases 2-3 times; in a result the bedding becomes more lightweight, with thermal insulation and non allergenic.
.The bedding is being washed without taking off the filling.

► **BOAM20190219001**

Title: Company involved in bedding production is looking for commercial agency agreement and/or distribution services agreement

Summary

Armenian company, which is specialized in bedding production, is searching for commercial agency agreement and/or distribution services agreement.



Business offer 

Advantages

- The company's products are environmentally friendly, as are made exclusively from high quality eco leather.
- The prices of the production of this company are rather competitive not only for Armenian and Russian markets where the company's products are being sold, but also in other foreign markets.
- The company has already an experience in trans-national cooperation.
- The company offers not only ready made products, but also it's services to manufacture the leather items by the design of a customer.
- The company has very flexible approach towards its pricing and cooperation policy.
- The company has Certificate of quality.

► **BOAM20190807001**

Title: An Armenian producer of women bags and different products from eco leather is looking for trade intermediary services and manufacturing agreement

Summary

The Armenian company is specialised in production of different products from eco leather, such as women bags, leather cases and accessories.

The company is looking for trade intermediary services under distribution services agreement or manufacturing agreement.

